



## TECHNOLOGY AND SUPPORT TO ACCELERATE STUDY STARTUP

Only Elligo Health Research® manages contracts, budgets, and regulatory overview to save research sites time and money while enabling faster study activation.



### **BILLING COMPLIANCE IS ESSENTIAL**

Non-compliance can result in site fines of more than \$3 million\* — 3x the amount of the initial violation and an additional penalty of up to \$21,916 per violation.\*\*

It costs sites an average of \$118 per claim to dispute denied coverage.\*\*\*

### **ENSURE BILLING COMPLIANCE FOR EVERY STUDY**

# Using Proprietary Technology, Experienced Coverage Analysts Assist With:

- · Analysis of protocol, visit procedures, and clinical expectations
- · Determination if the study or procedures meet Medicare guidelines
- Development and synchronization of informed consent language
- · Complete trial budget negotiation
- · Marking items as "Standard of Care" (SOC) per CMS guidelines









### Services Result In:

- Contract production in 4-6 weeks
- Proper identification of financial responsibility
- Streamlined research compliance processes
- Comprehensive analysis of documents

- · Compliant claims processing
- Early detection of items and services not covered
- CPT codes for maximum reimbursement

### **GET STARTED WITH COVERAGE ANALYSIS SERVICES TODAY**

\*Clinical Trial Billing Errors Generate Multi-Million Dollar Fines. The Association of Clinical Research Professionals. Published 2016 March 4.

\*\*Samet, J. <u>Clinical Research Billing Compliance</u>. BMC/BU Medical Campus. Published 2017 Dec. 13.

\*\*\*Sanborn, B. <u>Change Healthcare analysis shows \$262 billion in medical claims initially denied, meaning billions in administrative costs.</u> Healthcare Finance. Published 2017 June 27.

#### **ABOUT ELLIGO HEALTH RESEARCH®**

Elligo Health Research accelerates clinical trials through healthcare with access to over 150 million known patients and their HIPAA-compliant healthcare data, our IntElligo® Research Stack technology, and our PatientSelect identification and engagement model. Coupled with the largest Known Patient Access Network, Elligo's Site Solutions enable healthcare practices and research sites to participate in clinical trials. By adaptive engagement of known patients and physicians, we accelerate the development of new pharmaceutical, biotechnology, and medical device and diagnostic products.





